

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 01990 101336Z
ACTION EA-09

INFO OCT-01 ISO-00 EB-08 /018 W
-----101336Z 124294 /45
R 100953Z FEB 77
FM AMEMBASSY TOKYO
TO USDOC WASHDC
INFO SECSTATE WASHDC 5400

UNCLAS TOKYO 1990

FOR OIM/WELCH

E.O. 11652: N/A
TAGS: BEXP, JA
SUBJECT: APRIL FLUID POWER SHOW

REF: (A) USDOC 02215, (B) WOLF/TC D TELCON OF FEB 10

1. REFTEL A: K. MATSUI, TOKYO KEIKI, OBLIGED DECLINE MAINLY
DUE TO SHORT LEAD TIME LEFT TO NEGOTIATE WITH SPERRY RE SELECTION
OF NEW PRODUCTS TO BE SHIPPED FROM U.S. AND TO BUDGETARY
LIMITATION RESULTING FROM PLAN TO PARTICIPATE TOKYO INTL FLUID
POWER SHOW, SEPT. 77.

2. REF B: NIKKISO CO, AGENT FOR AUTO CLAVE ENGINEERING, WILL
RECONSIDER PARTICIPATION IF CLAVE EXECUTIVE, AT LEAST VP LEVEL,
WILL TELEX T. YAMAMOTO, SALES MGR, NIKKISO, DETAILED SHOW
PROPOSAL INDICATING EXHIBIT ITEMS/COST SHARING. PLS ADVISE
CLAVE THIS EFFECT. FYI: BOTH NIKKISO AND TOKYO KEIKI, PARA
ONE, HAD BEEN CONTACTED BY TC LOCAL SOLICITATION MAILING.
JUDGING FROM FACT THAT NIKKISO DECLINED DUE TO TIGHT BUDGET
AFTER INITIAL INDICATION OF SUBSTANTIAL INTEREST, FIRM
MAY PARTICIPATE IF U.S. PRINCIPAL WILLING SHARE COST.

3. REF B: AS SUGGESTED REF TELCON, REQUEST OIM EXTEND
NINE-WEEK DEADLINE BY ADDITIONAL WEEK BECAUSE SOME LOCAL
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PAGE 02 TOKYO 01990 101336Z

POSSIBLES STILL CONSIDERING AND TC NEEDS TIME TO SUPPORT
OIM POSSIBLES THROUGH LOCAL REPS. TC IS ALMOST CERTAIN
TO PROCURE ADDITIONAL TWO OR THREE PA'S FROM LOCAL REPS. TC
TO CABLE SOLICITATION WRAP-UP FEB 14. PLS ADVISE VIA RETURN
PRIORITY CABLE. TC BELIEVES SUBJECT SHOW CAN BE PUT
TOGETHER IF OIM CAN PROCURE ADDITIONAL THREE OR FOUR
PA'S. REACHING MINIMUM TARGET NUMBER OF 16/17 PARTICIPANTS.

SHOESMITH

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 10-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TOKYO01990
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770048-0048
Format: TEL
From: TOKYO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770252/aaaabuim.tel
Line Count: 63
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: c33f74c8-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
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Review Content Flags:
Review Date: 10-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3350169
Secure: OPEN
Status: NATIVE
Subject: APRIL FLUID POWER SHOW
TAGS: BEXP, JA
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/c33f74c8-c288-dd11-92da-001cc4696bcc
Review Markings:
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